

Brochure

# Sage Intacct Cloud Accounting and ERP

The first and only AICPA-preferred financial application

The leader in customer satisfaction—awarded by G2

## What people are saying

Being awarded number 1 in customer satisfaction\* in mid-market accounting software year after year by G2 wasn't our main goal. It's a side effect of our commitment to making sure our customer's finance teams thrive. We want them to have the visibility, information, and time they need to be strategic partners in business growth, while remaining steadfast custodians protecting the company against risk.

We believe that being named a Visionary by Gartner\*\* was a natural result of how we address customer needs—looking ahead to future-proof against changes in regulations, technology, and processes. Our customers want a best-in-class solution that aligns with where they're going, so we anticipate and deliver on those needs.

Being the only preferred solution of the AICPA resulted from our dedication to tackling complex accounting issues, while maintaining an intuitive, user-friendly interface. AICPA has over 431,000 members who've seen and used every accounting system out there—Sage Intacct is the only one they prefer.

## Open ecosystem

As a best-in-class system, Sage Intacct provides a simple, flexible connection service to dozens of related solutions, such as Salesforce, Avalara, ADP, and CSI.

Need to bring in online usage data for billing? No problem. Need to connect to a specialized e-commerce engine or point-of-sale system? How about a sophisticated warehouse barcode system? No problem. Our integrations team can help connect other services, even homegrown services.

## Customer for life

We believe that with the right solutions, services, and support working together and focused on you, a customer for life is exactly what you will become. The Sage Intacct *Customer for Life* program provides innovative solutions, based on years of best practices, designed with a single aim—to accelerate your success.

*\*G2 named Sage Intacct #1 in customer satisfaction from 2015–2021.*

*\*\*Gartner names Sage Intacct as a Visionary for core financial management suites. Source: Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises, Gartner, 2021. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.*



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### **Built for finance**

Our cloud accounting and ERP software delivers deep accounting capabilities across multiple industries. We speak CPA—the majority of our in-house experts who design and implement Sage Intacct for our customers are seasoned finance professionals. This commitment to finance is a big part of our being named the first and only preferred financial application provider of the AICPA and the visionary leader in SMB finance.

### **Built to scale**

By reducing time to close by as much as 79% and seeing real-time reporting across hundreds of consolidated entities, finance teams using Sage Intacct are positioned to drive growth.

### **Built for the cloud**

The Sage Intacct multi-tenant, cloud infrastructure brings robust technology to organizations, without the high costs of managing servers. It provides the elasticity companies need to grow.

- 100 million application requests per day
- 1 billion API calls per month
- Over 50 billion financial records

### **Built for success**

Sage Intacct customers achieve an average 250% ROI and payback in less than 7 months. It's no wonder that Sage Intacct has received the highest customer satisfaction ratings from G2. Our Customer for Life commitment and innovation feedback keep us aligned with what matters to those who depend on our software.

### **Built for public companies**

Dozens of customers have gone public using Sage Intacct. Finance leaders see few achievements as rewarding or challenging as going public. Finance teams using Sage Intacct ensure compliance and auditability, with the audit trails, visibility, and forecasting necessary to support an IPO.

### **Built for solutions**

Cross-product functionality with Sage Intacct Accounting, Planning, and Analytics round out finance.

**MicroAccounting** is a top Dallas-based consulting firm and Sage VAR (Value Added Reseller) specializing in ERP and business solutions. For over 35 years they've helped small- to mid-sized organizations get the most from their technology investments to make better decisions, operate more efficiently, and grow profitably.

“If we were still on QuickBooks, we would've needed at least two more accountants to keep up—at a cost of \$140,000 annually. With Sage Intacct, I know our lean team can easily handle another 600% in revenue growth.”

~ Doug Polignano, Controller, Screenshot

“We were blown away by Sage Intacct's global consolidations capabilities and the flexible reporting and analytics, along with its overall scalability and the flexibility to plug into any other business system we needed.”

~ Mike Munson, Controller, Cameo Global

“As we prepared for massive scale, we needed a SaaS-based, multi-entity general ledger system we could grow into. Our requirements were to get everything into a unified chart of accounts, gain the ability to easily add entities as we completed acquisitions, and ensure we'd be ready for SEC-compliant reporting when the time came to go public.”

~ Scot Meriwether, Senior VP of Finance, i3 Verticals



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