



# Sage 100 to Sage Intacct

COMPARISON GUIDE



This guide provides an overview of Sage Intacct for Sage 100 (formerly MAS 90/200) clients. Learn the benefits of Sage Intacct, why some Sage 100 clients decide to switch, and see a high-level comparison of the two solutions.

## SAGE BACKGROUND

Trusted by millions of organizations worldwide, Sage delivers market-leading business management solutions and support through local partners like MicroAccounting. Sage solutions for mid-sized businesses include ERP, accounting, fixed assets, and more. In 2017 they purchased Sage Intacct to offer customers the best available cloud solution.

## SAGE INTACCT

Sage Intacct is the only ERP solution recommended by the AICPA. Year after year they also rank #1 in customer satisfaction. With 10,000+ successful implementations, mid-sized companies choose Sage Intacct for reliability and faster growth.

Scalable, secure, and accessible by web browser, Sage Intacct provides real-time visibility for greater insights. Upgrades are automatic and free, eliminating costly maintenance, reliance on IT, and disruption to the business.

While Sage Intacct isn't a fit for every company, many of our clients are considering migrating from Sage 100 to gain the benefits of a modern cloud-based solution.

Multi-entity management eliminates silos and provides automatic eliminations and continuous consolidation.

Always on, always current—quarterly releases are automatic and require no additional staff or consulting time.

## SAGE INTACCT BENEFITS

Configurable workflows and posting rules allow organizations to control transaction flow to the general ledger.

- Multi-dimensional accounting eliminates Excel reporting
- Drill down from high level to transactional data for faster insights
- True cloud-based solution accessible from a web browser
- Easily integrate other solutions including Salesforce
- Automated upgrades minimize reliance on IT
- Multi-entity consolidation at any time, regardless of the number
- Built-in report writer designed for accountants
- Role-based dashboard with user-specific information

# Head to Head: Sage 100 vs Sage Intacct

## sage 100

On-premise solution that requires in-house servers or hosting and a Remote Desktop connection to provide off-site access capabilities; upgrading versions requires significant time investment.

Reporting is labor intensive and often needs re-formatting in Excel; batch-based transaction posting creates a lag between transaction entry and reporting.

Limited vertical focus; industry-specific activities are tracked manually.

Uses segmented general ledger accounts, resulting in a huge chart of accounts as well as financial reporting challenges.

Multi-entity management needs an add-on for intercompany; consolidation is done through reporting using Sage Intelligence or other external financial reporting tool

Lacks dashboards and other modernizations.

No workflow approvals.

## sage Intacct

Born in the cloud, with a true multi-tenant architecture allowing users access from anywhere via a web browser; updates are released quarterly, applied automatically, and require no downtime or consulting services.

Dashboards and reports deliver instant visibility and eliminate the need for Excel-based reports.

Deep vertical focus and automation of key industry processes, eliminating the need for manual tracking.

Uses a modern, dimensional account structure which streamlines both the chart of accounts and reporting.

Multiple entities may share the chart of accounts, customers, and vendors; consolidations and eliminations are automatic, providing immediate visibility to consolidated results.

Modern, ease-of-use functionality, including dashboards, and process flows as well as Artificial Intelligence tools such as GL outlier detection.

Automated, configurable workflows to eliminate manual approval processes.

# Comparison: Sage 100 vs Sage Intacct

sage 100

sage Intacct

## GENERAL

Install Options	On-Premise/3rd Party Hosted	Cloud
User Licenses	Concurrent	Named
Pricing Options	Subscription	Subscription
Update Frequency	Annual, Scheduled Upgrades	Quarterly, Automatic Updates
Ease of Upgrade	Parallel	Automatic
Programming Language	Providex/SQL	Linux/Apache/Oracle/PHP
Accessibility	Client Server/RDC	Web Browser
Workflow Approval	Add-On	✓
Process Flows	Add-On	✓
Import Capabilities	VI/Scripts	CSV Templates/XML
Open API	✗	✓

## ACCOUNTING STRUCTURE

Chart of Accounts	Fully Qualified Account	Natural Account
Multi-Company/Entity	✓	✓
Inter-Company	Add-On	✓
Multi-Currency	Add-On	✓
Multi-Book	Add-On	✓
Built-In Financial Reporting	✗	✓
Budgets	✓	✓

# Comparison Cont'd

sage 100

sage Intacct

## PROJECT ACCOUNTING

Contract Billing	✗	✓
Revenue Recognition	✗	✓
Time	✓	✓

## DISTRIBUTION

Kitting	✓	✓
Lot Tracking/Serialization	✓	✓

## KEY ADD ONS

CRM	Sage CRM	Salesforce
Sales Tax Compliance (Avalara)	✓	✓

## AICPA ENDORSED

	✗	✓
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# Industries Served

While Sage Intacct's cloud business accounting and financial management solution is ideal for many industries, it's particularly suited to these:



FAMILY OFFICE



FRANCHISE



HOSPITALITY



PROFESSIONAL SERVICES



FINANCIAL SERVICES



CONSTRUCTION AND REAL ESTATE



SOFTWARE AND SAAS



HEALTHCARE



NONPROFIT

## NEVER PAY TO UPGRADE AGAIN

Is there an upgrade in your future? It may cost you more to upgrade than to move to a more modern platform.

## MAKE LIFE EASIER WITH DIMENSIONAL ACCOUNTING

- Simplified chart of accounts and reporting
- General ledger becomes your data warehouse—no need for external reporting tools

## GAIN CONTROL OF YOUR BUSINESS

- Configurable workflow
- Posting rules
- Superior audit trail

## ACCESS ANYTIME FROM A WEB BROWSER

Access anytime, from anywhere there's an Internet connection, with any Web browser.

## ELIMINATE DATA SILOS

- Sage Intacct's entities work together, not separately
- Open AI allows for easy flow of data between systems





# Sage 100 to Sage Intacct

Ready to learn more?

Whether or not you're ready to make a move, it's a best practice to know your options. Contact us for a complimentary one-on-one business review. You can also visit our [Sage 100 to Sage Intacct Migration Resource Center](#) to learn more.